

ASX Spotlight



Village Roadshow Limited

Hong Kong May 27th

Singapore May 29th



VILLAGE ROADSHOW LIMITED

VILLAGE ROADSHOW LIMITED

AGENDA

- Company Overview
- Our History
- Business Portfolio
- Financial Performance
- Capital Management
- Future Strategy
- Summary



COMPANY OVERVIEW

- Australia's Leading Entertainment Group
- Global presence – Australia, USA & Asia-Pacific
- Core expertise is “Selling Tickets” and Entertaining
- Diversified, but complementary portfolio of world class entertainment assets
- Key focus on growth in South East Asia and China
- Strong balance sheet and free cashflow



OUR HISTORY



1954
Commenced operations.
First Village Drive-In
Croydon, Victoria.

1974
Roadshow enters
Television distribution.

1988
Stock market listing to gain
greater access to capital.



1991
Opening of Warner Bros. Movie
World on the Gold Coast.



2010
Simplification of capital structure
to one class of shares.

Opening of First US Theme Park.

2011
US based iPic Gold Class
Partnership formed.



2012
VREG Asia
Commences business.

China Theme Park
Management
Agreement finalised.

1950's

1960's & 1970's

1980's

1990's

2000+



Early 1960's
Introduction of "Hard-Top"
cinemas.
In 1968 - First twin screen cinema
at Rivoli, Camberwell, Victoria.

1967
Commencement of
Roadshow film distribution.
Agreement signed in 1971 for
the distribution of Warner
Bros. films.

1983
Establishment of Roadshow Home Video.

1991
Village Roadshow
Pictures commences
business in film
production.

1990's
Expansion of cinema circuit into
Singapore.
Purchase of Triple M Radio Network
& merge with listed Austereo.



2013
Opening of Wet 'n' Wild Sydney.
ASX 200 entry.



2011
Sale of Austereo.

Village Roadshow Sizzle Reel

BUSINESS PORTFOLIO



VILLAGE ROADSHOW LIMITED

THEME PARKS



- **Australia's largest and most successful** theme park & attractions group
 - **Gold Coast** - Warner Bros. Movie World, Wet 'n' Wild Gold Coast, Australian Outback Spectacular, Paradise Country and Village Roadshow Studios, encompassing 342 acres of highway frontage freehold land
 - Sea World, Sea World Resort and Water Park, and Sea World Helicopters spanning 65 acres with a secured lease of 44 years
 - **Sydney** - Wet 'n' Wild Sydney (opened December 2013), situated in the demographic heart of Sydney on over 60 acres of land secured by a 50 year lease
- Over **5.3 million visitors** in 2013
- Attractions also in **Las Vegas, USA** and opening in Hainan Island **China** in calendar year 2015
- Powerful **global brands**
- **Strategic relationship** with Warner Bros.
- Recent **outstanding opening of Wet 'n' Wild Sydney**, proving Village Roadshow's design, construction and operating expertise

CINEMA EXHIBITION



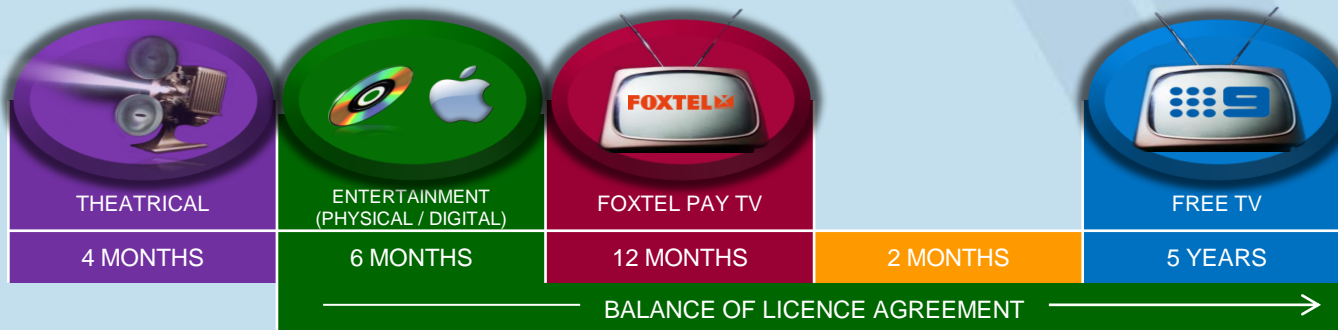
- **World class** circuit of cinema complexes – Australia, Singapore & USA
- In partnership with Event Cinemas – **Market leaders in Australia**
- Market Leader in **Singapore** through our partnership with Orange Sky Golden Harvest, boasting **45% market share**
- **680 screens** and **72 cinema sites**
- Pioneer in creating **cutting edge** cinema experiences such as:
 - **Gold Class**
 - Luxury premium venues offering personalised levels of service with restaurant quality food and beverages
 - Smaller more private and intimate cinemas
 - Large recliner seating and state of the art projection and sound systems
 - **max**
 - Huge screens and immersing sound systems, bringing movies to you in the most realistic and impactful way
 - **iPic Gold Class**
 - Taking our highly successful Gold Class concept to the next level
 - Incorporating amazing restaurants, cocktail and wine bars, in the best locations across the USA

FILM DISTRIBUTION



- **Market leader** in Australia and New Zealand
- **Key distribution rights** in Singapore
- **Major content supplier** to Pay TV movie channels
- **Strong product portfolio**
- **Marketing expertise** that is well recognised by all markets
- **Impressive partner** and **studio relationships** with Warner Bros., Lionsgate, The Weinstein Company, ABC, BBC, Channel 9 and many others

Revenue Lifecycle



FILM PRODUCTION



- 76 films and over **US\$12 billion** in worldwide box office revenue
- **8 Academy Awards, 3 Golden Globe Awards**
- **Outstanding franchises** including:
 - *The Matrix trilogy*
 - *Oceans Eleven trilogy*
 - *Sherlock Holmes*
- Expansion into **China** and **South East Asia** in partnership with local producers
 - ***Journey to the West*** achieved the highest box office for a Chinese film in China
- VRL 47.6% ownership (equity accounted)

GROUP FINANCIAL PERFORMANCE



EBITDA*



Net Profit After Tax*



Key Result Drivers

- **Robust core businesses** generating impressive cashflows
- Continuous **innovation** driving **superior** customer offerings and **market leadership**
- Focus on **cost control** and **prudent capital management**
- **Experienced** and **energetic** management team

*Excluding discontinued operations and material items

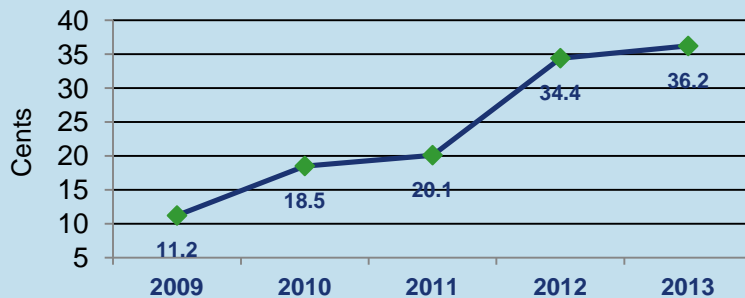
GROUP FINANCIAL PERFORMANCE



VRL Share Price



Earnings per share*



Dividends per share



*Excluding discontinued operations and material items

CAPITAL MANAGEMENT



- **FY 2014 & 2015** are important years of **transition and investment**
- Putting in place the “building blocks” to **enable our future growth strategy**
- Healthy **Debt to Equity Ratio of 39.2%** as at 31 December 2013
- **Providing agility** to take advantage of new revenue opportunities
- **Capital distribution** of 25 cents per share completed in December 2013
- **Fully Franked** interim and final dividends of **26 cents per share** (13 cents each), paid in September 2013 and March 2014
- Committed to maintaining a **consistent, stable dividend return to shareholders**

(Link to VRL H1 2014 Results Presentation <http://www.villageroadshow.com.au/asx-announcements.asp>)

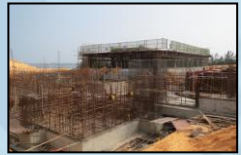
FUTURE STRATEGY



Theme Parks

Expansion into Asia

- **Management structure in place** and construction underway on Hainan Island
- **Multiple exciting consulting, management and investment opportunities** currently under discussion
- Leveraging Village Roadshow's **highly sought after expertise** and **relationships** built over many years



Cinema Exhibition

- **Focus on** new complexes in **population growth areas**
- **Suntec City in Singapore** much anticipated opening in late 2014, with an impressive 11 screens incorporating **max and Gold Class** premium offerings in a **location that is second to none** and will undoubtedly be the **jewel in the crown**
- **Expanding** Village Roadshow's 30% owned US based **iPic Gold Class** circuit in much sought after **superior locations** across the USA

FUTURE STRATEGY



Film Distribution

Digital

- **Positive outlook** for digital distribution of Village Roadshow's product
- Australian digital market has **grown 23%** and projected to accelerate exponentially
- Roadshow existing and potential new digital **customer base continues to grow**

Film Production

Village Roadshow Pictures (VRP)

- Based in **Beverly Hills, Los Angeles**
- **Accelerate slate** from 3 to 4 films per annum to our goal of 6 to 10

Village Roadshow Pictures Asia (VRP Asia)

- Based in **Beijing**
- Continued investment in a **portfolio of Asian films** with promising releases anticipated for Fiscal Year 2015

SUMMARY



Business Fundamentals

- Providing **superior experiences** and an **escape from the worries of the world**
- **Leaders in all our market segments**
- **Highly sought after expertise** and **proven ability to deliver**

Financial Performance

- History of **significant returns to shareholders**
- **Strong balance sheet, free cashflows** and putting in place the **required foundations for an exciting future**

Future Strategy

- Focused on **high growth markets**
- Actively pursuing significant opportunities in **China & South East Asia**

OUR MANTRA REMAINS.....

“PEOPLE WILL ALWAYS WANT TO GO OUT”

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